

Appendix B VFM Route to market Test

Procurement Options: Capital Investment in Infrastructure 2020/21 Public Realm Annual Plan: £2m Investment in C and U roads.

Value : £2,000.000.00

Survey undertaken using Vaisala, (all C and U roads)

Key Dates: Delivery of programme in year, 2020/21

Route	Advantages	Disadvantages	Timeframe Best	Timeframe Realistic	Comments
Utilise Existing Contracts (ie BBLP Public Realm Contract)	<p>Delivery of programme can be delivered, resource identified and available.</p> <p>Will be in a position to commence work in January</p> <p>Next steps will be to walk talk and build, site visit to identify the need at the location and mark up for delivery. This is based on local knowledge and expertise of the county roads needs.</p> <p>Robust process in the PRC in commissioning of this project, target cost proposals will be developed which will be scrutinised and challenged by the council's contract management team to enable and demonstrate VFM. Any changes in the works will be managed by a robust change control mechanism.</p>	<p>No real disadvantages, the resurfacing programme can be viewed as an extension to the Public Realm contract.</p> <p>Concerns about VFM, please see section in advantages.</p>	<p>The £2m was identified in the February 2020 Full Council Meeting, 6<sup>th</sup> August Cabinet Member Report to invest in the network ref to further report to confirm programme. Deliver 2020/21.</p>	<p>If accepted, delivery can and will be achievable.</p>	<p>Option 1 Valid Procurement Route</p> <p>Option with the best chance of success in being complete by end of March 2021. Intervention will halt the deterioration on the network in the identified locations.</p> <p>Next steps will be to walk talk and build, The teams have good knowledge of the locations, the risk assessments and environmental issues will be known.</p>

	VFM will be measured in relation to the Public Realm contract, Economy, Efficiency and Effectiveness, added on to this will be the engineering review, delivery to specification and adding to the whole life cost of the asset.				
Undertake Open tender for a design and build contract	VFM guaranteed and current	<p>Will need time to develop the tender and go out via procontract in a very short timeframe. May receive multiple bids all of which will need to be evaluated. Quality of the bids may be limited and will need to assess financial standing for reassurance. In addition, contractor will need to mobilise and commence work immediately after award and this may lead to limited competition and inflated prices.</p> <p>Commissioning documents to be provided and site information developed, measurements and quantities, resource required to deliver.,</p> <p>Local knowledge may not be available, Resource required tendering and managing the programme. Quality assurance required</p>	<p>Decision signed off/tender pack developed (2-4weeks) Out to tender (3-4 weeks) Evaluation (2-4 weeks) Award and Contract signed (1-2 weeks) Mobilisation (ending in Start on site) 1-4 weeks Contract complete 12 weeks</p>	As best timeframe but would need to add a minimum 4 weeks for governance and for contingencies.	<p>Option 2 Will miss the delivery target for completion in the 2020/21 period, delivery will commence in week 18 and delivered in week 20, the process starting 4<sup>th</sup> January.</p> <p>This will delay intervention, which may have other implications such as deterioration extending beyond the extents identified.</p>
– Undertake a framework tend – Construction West Midlands	VFM guaranteed and current  Evaluation limited to the small number of bidders on that framework so quicker evaluation of bidders with a guaranteed pedigree	<p>Will need time to develop the tender documents May not attract local bidders as via a national framework. Risk getting inflated prices or no bids at all due to short timeframes and completion deadlines. No time to re tender if procurement fails. Unlikely to complete by the end of March given timeframes. No scope to extend any part of the process due to unforeseen because of time pressures. Limited number of contractors and potential for subcontractors and cost more..</p> <p>Small scale value contract may not be of interest to such large organisations.</p>	<p>Tender docs developed and launched on Procontract -1-2 Weeks (mid January )</p> <p>Tender Period 3 weeks (Early to mid Feb)</p> <p>Evaluation of bids March 2 weeks</p> <p>Award and Mobilise April</p> <p>Completion End August 2020 (3 months)</p>	<p>Tender Docs Developed and Launched ( 2-3 weeks mid-January)</p> <p>Tender Period 4 weeks (Mid Feb)</p> <p>Evaluation 2-3 weeks (mid March.</p> <p>Award and Mobilise Mid April 2021</p> <p>Completion Mid September 2020 (3 months)</p>	<p>Option 3 Considerable risk to success due to risks associated with bidding and mobilisation of Delays in programme delivery as above.</p>
